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Hughes Powers New Chevron Franchise Broadband Network

Store owners nationwide gain speed, security, and enhanced IP applications

Germantown, Md., July 19, 2010—Chevron gas and convenience store owners can now get faster broadband performance, better data security, and cool new Internet services to help attract customers and simplify store operations, thanks to a new provider relationship between Chevron and [Hughes Network Systems, LLC](#) (HUGHES).

Hughes, a worldwide leader in managed network solutions and the global leader in broadband satellite networks and services, has been named the certified provider of secure managed broadband services for Chevron marketer and retailer stations nationwide, beginning July 2010.

Marketers and retailers now have more options for broadband connectivity that is PCI-compliant and also provides the high performance needed to support new web-based store applications. New connectivity options include broadband DSL, cable, 3G wireless and satellite service. And because it's a fully managed broadband service, marketers and retailers can enjoy an always-on turnkey system that includes installation, proactive monitoring, and technical support.

The new broadband offering is part of Chevron's mission to help marketers and retailers succeed in the extremely competitive retail petroleum market by giving them access to the best available technology.

Hughes Managed Services provide secure point-of-sale connectivity to Chevron's credit card authorizer. Its stringent PCI-compliant network and wireless intrusion detection technology greatly reduce security breach risks, while helping operators comply with evolving regulations.

"We are working with Hughes for broadband services to increase our retail operators' long-term opportunities for success," said Ken Morse, sales automation coordinator at Chevron. "They now can have direct access to their own suite of applications while meeting stringent PCI security requirements. Chevron-certified network services from Hughes deliver a worry-free solution for our retailers' commerce and connectivity needs—all from a single vendor."

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The higher bandwidth of Hughes broadband services enables stations to streamline operations with enhanced IP-based services such as video surveillance, tank and temperature monitoring, inventory scanners, and digital signage.

Chevron marketers and retailers can also enhance the in-store customer experience with their own new services like free Wi-Fi, ATMs, car wash coupons, and photo kiosks.

Old Friend, New Services

The Chevron/Hughes relationship has deep roots. Hughes has been providing secure credit card transactions over a Hughes very small aperture terminal (VSAT) network for more than 20 years. Today's announcement offers marketers and retailers new options for fast and secure broadband connectivity combined with the latest IP services and the toughest security safeguards. Similarly, store owners with existing VSAT-based connectivity can enhance their operations with new web-based services, with one provider handling both their POS and broadband connectivity.

The new Hughes broadband services are available immediately. For more information, visit www.enterprise.hughes.com.

About Hughes Network Systems

Hughes Network Systems, LLC (HUGHES) is the global leader in providing broadband satellite networks and services for large enterprises, governments, small businesses, and consumers. HughesNet[®] encompasses all broadband solutions and managed services from Hughes, bridging the best of satellite and terrestrial technologies. Its broadband satellite products are based on global standards approved by the TIA, ETSI and ITU standards organizations, including IPoS/DVB-S2, RSM-A and GMR-1. To date, Hughes has shipped more than 2.2 million systems to customers in over 100 countries.

Headquartered outside Washington, D.C., in Germantown, Maryland, USA, Hughes maintains sales and support offices worldwide. Hughes is a wholly owned subsidiary of Hughes Communications, Inc. (NASDAQ: HUGH). For additional information, please visit www.hughes.com.

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