

## Managed Services



An Integrated Approach: One Network. One Interface. One Bill.

**HughesNet**   
Broadband Unbound.™



## HughesNet® Managed Services—managing networks is our business

Do you need reliable, cost-effective connectivity for your branch locations? Are your valuable IT resources overburdened managing multiple service providers? Are common network SLAs even possible? Can your current network keep up with your growing bandwidth requirements? Are service interruptions impacting your bottom line?

### **Broadband by landline or wireless...or both?**

#### ***Managed services for your complete network***

The beauty of HughesNet is that you can have it your way by choosing the best broadband technology for your network or a hybrid of technologies. By blending landline and wireless into a fully integrated managed network service, Hughes offers robust solutions to fit your specific business requirements. One provider. One interface. One bill. Only from Hughes.

HughesNet Managed Services offers a portfolio of turnkey, enterprise-grade solutions for your critical business applications, so that you can keep your eye on the bigger picture—your company's business.

Hughes delivers fully managed solutions for every business requirement and budget:

- Network services
- Digital media services
- Business continuity service

The result – a smarter, more agile network that's best in class, designed and managed by a team that operates the largest single managed network in Europe.

## HughesNet Managed Services

*Chose the right solution based on price, technology or performance*

### HughesNet High-Availability VPN

The HughesNet High-Availability VPN combines landline and wireless broadband technologies at each branch location to create a premium, integrated network with two physically diverse transmission paths.

- Co-prime access
- Policy-based routing for optimal application performance
- True alternate path networking for resilience
- Designs with up to 99.99+% availability

### HughesNet Optimised VPN

HughesNet Optimised VPN delivers a fully managed service that creates a seamless enterprise network by utilising the most efficient and cost-effective broadband technology (landline or wireless) available at each branch location. The result is an integrated, managed broadband network for enterprises with branch locations nationwide.

## HughesNet Digital Media Services

*Rich media distribution—made easy*

### HughesNet Business IPTV

Effective corporatewide communications is a strategic competitive advantage. Hughes offers a comprehensive Business IPTV service that simplifies the complex task of delivering corporate messaging and compliance training to employ meet your critical business objectives.

### HughesNet Digital Signage

Increase sales, strengthen brand recognition, and improve the customer experience with HughesNet Digital Signage service. Hughes provides a turnkey service that gives you everything you need to cost-effectively deliver targeted messaging, such as high-impact video, to your customers.

## HughesNet Business Continuity Services

*A secure backup system for communications continuity*

### HughesNet Access Continuity

HughesNet Access Continuity is ideal for the enterprise that needs a managed service to deliver cost-effective

backup connectivity for all or selected locations in your enterprise network. HughesNet Access Continuity offers a diverse path secure backup system via satellite to keep your business running even when your primary broadband connection goes down.

### Integrated Managed Services

Hughes, an industry leader in the managed services market, combines the best of landline and wireless broadband technologies, state-of-the-art management systems, and a dedicated program management team to deliver turnkey managed services to enterprises nationwide.

- Turnkey implementation
- Network design and optimisation
- Remote configuration
- On-site maintenance
- Monitoring and support
- Enhanced network management
- 24/7 customer service
- Enterprise-class SLA
- Single consolidated bill
- Single customer helpdesk

#### The HughesNet Managed Services advantage:

- Fully managed services from a single provider
- Choice of wireless and/or landline technologies
- Integrated, managed connectivity, security, and flexibility
- Superior continental broadband coverage
- Turnkey implementation

## HughesNet Customer Portal

Hughes provides enhanced network management functionality through the HughesNet Customer Portal to improve application and network performance and increase network uptime. This gateway provides a single interface for monitoring and managing any broadband technology deployed within your organisation, so you can reduce the time and challenges associated with monitoring multiple systems. With reporting and tracking services such as installation status and trouble ticket management, as well as complete fault and performance management capabilities, you'll find it's easier to manage your network environment with the HughesNet Customer Portal.

## Hughes' experience and leadership—second to none

Nothing beats experience when it comes to meeting complex communications challenges. For over 30 years, Hughes has led the market in satellite technology, innovation, and service. Now, with combined landline and wireless platforms and single-source management, HughesNet Managed Services takes networking to the highest level and empowers companies to achieve seamless connectivity, extend their reach and expand their competitive horizons.

### A Snapshot of Hughes

- Worldwide market leader in broadband satellite services and technology
- Over 17 years of experience managing large-scale enterprise networks
- Recognised by the Yankee Group as a top-tier managed network provider<sup>1</sup>
- Over 225,000 enterprise sites in North America for many Fortune 500 companies
- Global service delivery with sales offices and operations worldwide
- \$970 million in revenue (2007)
- Europe's largest service provider for managed broadband satellite and terrestrial networks

<sup>1</sup>Yankee Group Decision/Note<sup>SM</sup> Market Analysis, February 24, 2006, "How to succeed in the \$25 Billion Managed Service Market," Anton Denissov.

For more information about HughesNet Managed Services, please contact us at [sales@hugheseurope.com](mailto:sales@hugheseurope.com) or visit our website at [www.hugheseurope.com](http://www.hugheseurope.com).

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