

Fact Sheet

Hughes Network Systems Europe

Hughes Network Systems Europe (Hughes Europe) manages operations and distribution for Hughes Network Systems, LLC (Hughes) in Europe. Through its three branches in Germany, Great Britain and Italy, Hughes Europe offers satellite-based and terrestrial broadband network solutions and services for companies and official institutions. The networks and services are managed from the Network Operations Center in Griesheim, near Darmstadt.

Hughes Europe develops, installs and manages effective private company networks. It is the leading provider of fast broadband internet access and managed network solutions for companies of all sizes in various industries, including leading names in automobiles, retail, energy (oil and gas), financial services, industry, IT and telecommunications and the lottery.

Innovation and market leadership

According to the 2007 COMSYS VSAT report, Hughes is the undisputed leader in the worldwide VSAT market, with a 50-percent market share. Hughes is investing in the future of satellite-based broadband technology, and is considered a trailblazer in developing technological expertise and international standards.

Broadband services and solutions

Under the HughesNet® name brand, Hughes Europe offers its powerful Managed Network Services and Managed Digital Media Solutions both directly and through value-added resellers. These services and solutions include:

- Terrestrial and satellite-based broadband networks
- Hybrid broadband networks
- Backup solutions
- Broadband internet access
- Digital signage
- Business IPTV (company communications)
- E-Learning
- IP Multicast services for data transmission via satellite

Customer target group

Hughes Europe's services are directed primarily toward companies with widely-branching organizational structures. Hughes Europe's powerful communications network, with its high level of accessibility, its ability to make dynamic adaptations and its optional backup service, is ideal for these companies:

- Internet service providers
- Telecommunications providers
- Large companies as well as medium-sized and small businesses
- Public institutions